

# CRAVATH, SWAINE & MOORE LLP

WORLDWIDE PLAZA  
825 EIGHTH AVENUE  
NEW YORK, NY 10019-7475

TELEPHONE: (212) 474-1000  
FACSIMILE: (212) 474-3700

CITYPOINT  
ONE ROPEMAKER STREET  
LONDON EC2Y 9HR  
TELEPHONE: 44-20-7453-1000  
FACSIMILE: 44-20-7860-1150

WRITER'S DIRECT DIAL NUMBER

(212) 474-1648

STUART W. GOLD  
JOHN W. WHITE  
EVAN R. CHESLER  
MICHAEL L. SCHLER  
RICHARD LEVIN  
KRIS F. HEINZELMAN  
B. ROBBINS KIESSLING  
ROGER D. TURNER  
PHILIP A. GELSTON  
RORY O. MILLSON  
FRANCIS P. BARRON  
RICHARD W. CLARY  
WILLIAM P. ROGERS, JR.  
JAMES D. COOPER  
STEPHEN L. GORDON  
DANIEL L. MOSLEY  
JAMES C. VARDELL, III  
ROBERT H. BARON  
KEVIN J. GREHAN  
C. ALLEN PARKER  
MARC S. ROSENBERG  
SUSAN WEBSTER  
DAVID MERCADO  
ROWAN D. WILSON  
CHRISTINE A. VARNEY

PETER T. BARBUR  
SANDRA C. GOLDSTEIN  
THOMAS G. RAFFERTY  
MICHAEL S. GOLDMAN  
RICHARD HALL  
JULIE A. NORTH  
ANDREW W. NEEDHAM  
STEPHEN L. BURNS  
KEITH R. HUMMEL  
DAVID J. KAPPOS  
DANIEL SLIFKIN  
ROBERT I. TOWNSEND, III  
WILLIAM J. WHELAN, III  
SCOTT A. BARSHAY  
PHILIP J. BOECKMAN  
ROGER G. BROOKS  
WILLIAM V. FOGG  
FAIZA J. SAEED  
RICHARD J. STARK  
THOMAS E. DUNN  
MARK I. GREENE  
DAVID R. MARRIOTT  
MICHAEL A. PASKIN  
ANDREW J. PITTS  
MICHAEL T. REYNOLDS

ANTONY L. RYAN  
GEORGE E. ZOBITZ  
GEORGE A. STEPHANAKIS  
DARIN P. MCATEE  
GARY A. BORNSTEIN  
TIMOTHY G. CAMERON  
KARIN A. DEMASI  
LIZABETHANN R. EISEN  
DAVID S. FINKELSTEIN  
DAVID GREENWALD  
RACHEL G. SKAISTIS  
PAUL H. ZUMBRO  
JOEL F. HEROLD  
ERIC W. HILFERS  
GEORGE F. SCHOEN  
ERIK R. TAVZEL  
CRAIG F. ARCELLA  
TEENA-ANN V. SANKOORIKAL  
ANDREW R. THOMPSON  
DAMIEN R. ZOUBEK  
LAUREN ANGELLILI  
TATIANA LAPUSHCHIK  
ERIC L. SCHIELE  
ALYSSA K. CAPLES  
JENNIFER S. CONWAY

MINH VAN NGO  
KEVIN J. ORSINI  
MATTHEW MORREALE  
J. WESLEY EARNHARDT  
YONATAN EVEN  
BENJAMIN GRUENSTEIN  
JOSEPH D. ZAVAGLIA  
STEPHEN M. KESSING  
LAUREN A. MOSKOWITZ  
DAVID J. PERKINS  
JOHNNY G. SKUMPIJA  
J. LEONARD TETI, II

SPECIAL COUNSEL  
SAMUEL C. BUTLER  
GEORGE J. GILLESPIE, III

OF COUNSEL  
PAUL C. SAUNDERS

October 28, 2013

FHFA v. Credit Suisse Holdings (USA) Inc., et al., 11-CV-6200 (DLC) (S.D.N.Y.)

Dear Judge Cote:

We write on behalf of the Credit Suisse Defendants (collectively “Credit Suisse”) in response to FHFA’s October 24, 2013 letter, which asks the Court to compel Credit Suisse—at the eleventh hour of the period scheduled for depositions—to review and produce over 17,000 additional documents from the custodial files of Michael Fallacara. For the following reasons, FHFA’s request should be denied.

*First*, Credit Suisse’s search protocol in this action was the product of extensive negotiations between FHFA and Credit Suisse. The end result was an agreed upon protocol that called for hundreds of search strings that were applied to the custodial files of 48 document custodians, resulting in the production of over 29 million pages of electronic and hard copy documents to FHFA. During those negotiations, Mr. Fallacara expressly was discussed as a potential custodian, but FHFA agreed that he need not be included given that both his direct reports and direct managers already were being included as custodians. (See Nov. 27, 2012 Ltr. from W. Pfeffer to L. Moskowitz at 1–2, Ex. A.) In striking that compromise, FHFA was well aware that Mr. Fallacara was the “Managing Director [for the] RMBS Conduit” (Oct. 22, 2012 Ltr. from C. Chung to L. Moskowitz at 2 n.1, Ex. B.), a division that FHFA knew—based on organizational charts and other information produced by Credit Suisse in June 2012—included functions such as underwriting, servicing and originations (June 19, 2012 Ltr. from M. Reynolds to FHFA, Ex. C; CSFHFA000000555, Ex. D.). Now, FHFA baldly asserts that the reason for the parties’ agreement was a representation by Credit Suisse that Mr. Fallacara’s custodial documents would be “duplicat[ive]” or “redundant”. (See Oct. 24, 2013 Ltr. from C. Chung to the Court at 1–2.) Credit Suisse never made any such representation. Nor could it have; no custodian’s files duplicate another custodian’s files. Rather, the parties discussed and mutually agreed that in light of the nearly 50 document custodians Credit Suisse agreed to search, including Mr. Fallacara’s direct reports and his direct managers, a reasonable search could be performed without adding Mr. Fallacara as a

custodian. Indeed, even without designating Mr. Fallacara as a document custodian, an analysis of the documents produced by Credit Suisse in this action demonstrates that Credit Suisse has produced over 15,000 unique documents that were sent or received by Mr. Fallacara. The exhibits to FHFA's October 24, 2013 letter to the Court evidence that fact. (*See* Oct. 24, 2013 Ltr. from C. Chung to the Court at Exs. C, D, E, F, G and H.) When Defendants recently requested that FHFA add certain custodians, FHFA argued, and the Court agreed, that additional custodians are unwarranted when "there have already been voluminous searches" of custodians whose records likely overlap. (Sept. 23, 2013 Order at 2; *see also* Sept. 17, 2013 Ltr. from J. Corey to the Court at 2 ("FHFA reiterates that Defendants' request for new custodians months after document discovery has closed is untimely and unjustified."), Ex E.) The same principle should govern here.

*Second*, FHFA's request is untimely. "[T]he period for document discovery has closed." (Sept. 23, 2013 Order at 2.) When seeking new discovery, a "party must explain why the request was not made during the period set aside for document discovery and must justify reopening document discovery at the very time that the parties are taking depositions and . . . preparing expert reports". (June 28, 2013 Opinion & Order at 72.) FHFA attempts to satisfy this test by stating that its delay was due to Credit Suisse's supposed misrepresentation that Mr. Fallacara's documents are "redundant". (Oct. 24, 2013 Ltr. from C. Chung to the Court at 2.) As explained above, Credit Suisse never made such a representation. Moreover, in its correspondence with Credit Suisse on this issue, FHFA relied on documents cited in the complaint filed against Credit Suisse by the New York Attorney General that FHFA complained had not been captured by the parties' mutually agreed search protocol.<sup>1</sup> (*See* Aug. 30, 2013 Ltr. from A. Ng. to L. Moskowitz, Ex. F.) That complaint, however, publicly was filed and was known to FHFA on November 20, 2012—seven months before document discovery ended and more than 11 months before FHFA's application to this Court.<sup>2</sup> FHFA cannot justify its delay in raising these matters. And FHFA's argument that it would not be burdensome to add a new custodian, run a new search and then review the results for relevance and privilege is simply wrong. As the Court is aware, the parties are well into deposition discovery in these cases and entering into expert discovery imminently. Credit Suisse respectfully requests that FHFA's belated and unsupported request for more documents be denied.

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<sup>1</sup> FHFA's additional request to compel the production of documents that were marked as exhibits during SEC depositions is particularly unwarranted because Credit Suisse already has produced to FHFA the exhibits from any relevant SEC depositions of Credit Suisse's current or former employees, including exhibits marked during Mr. Fallacara's SEC deposition. Similarly, Credit Suisse has produced to FHFA several dozen documents cited in the complaints filed by MBIA and the NYAG where those documents were returned by the parties' agreed search protocol. FHFA fails to justify why Credit Suisse should produce documents cited for purposes of distinct litigations by other plaintiffs that were *not* captured by the agreed search protocol in this case.

<sup>2</sup> FHFA's letter argues (for the first time) that Credit Suisse's rolling production of documents contained information that triggered this request; specifically, (1) documents produced from other custodians and (2) a deposition transcript and associated exhibits from testimony Mr. Fallacara provided to the SEC. (Oct. 24, 2013 Ltr. from C. Chung to the Court at 1–2.) But these documents all were produced to FHFA by May 2013, at the latest. For example, Exhibit D to FHFA's letter, which is quoted at length, was produced on October 17, 2012.

Respectfully,

/s/ Lauren A. Moskowitz

Lauren A. Moskowitz

The Honorable Denise L. Cote  
United States District Judge  
United States Courthouse  
500 Pearl Street, Room 1610  
New York, NY 10007-1312

BY EMAIL

Copy to:

All counsel of record

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